

Brief von Octave Chanute an Otto Lilienthal
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Chicago, den 24. September 1895

Dear Sir.

I have received your two letters of 9th and 11th inst.

Contrary to the usual practice of European inventors, I think you make a fair offer for the sale of your American patent, but it may take some little time to find a purchaser with the requisite commercial instinct to make money out of so unusual an invention.

I will try to find such a person, as I recognize that it would not be in my line to organize the business so as to make it a popular sport. Meantime I have put a paragraph into the «American Engineer», of which I sent you a copy, stating that you have improved your apparatus so that unskilled persons can learn its use. I shall be glad to have further information in confirmation of this.

Respectfully
O. Chanute