

Aug 20 5

Capt W. A. Glassford

My dear Sir.

In answer to my letter to Herr O. Lilienthal, enquiring on what terms he would furnish one of his sailing machines complete for exhibition at the Denver Exposition, I have the following answer.

Translation

Berlin Aug 5 1895.

Mr. O. Chanute

I gladly meet the wish expressed by you, but at the same time I would like to combine with it the sale of my American patent. I have had my apparatus patented in the United States, but I have no means of utilizing it; but if anybody could be found to acquire the patent, I would bind myself to send an apparatus, built with the latest improvements, and accompanied by full instructions. I have of late made important improvements in the machine, which I would agree to communicate to the purchaser of my American patent. A contrivance lately added to my apparatus increases its stability to such an extent, that anyone can easily learn its use. In this way it is possible to change gliding flight into an interesting sport, and to make the sale of the apparatus commercially profitable.

Hoping to hear from you, I remain with high esteem.

Reply

(sig.) Otto Lilienthal

What do you say? I have written for particular

Reply

O. Chanute